Optimising portfolios and programmes in an ever changing world

Capital Efficiency - Overview

Successful organisations are **Capital Efficient;** integrating strategy with planning and execution across the asset lifecycle.

Portfolio Optimisation is a key

organisations finding difficult

aspect we see many

to manage

12. Strategic review

Regularly review strategic direction in the light of observed performance.

†‡†▶

1. Corporate strategy

Strategy

Capital Efficiency

Capital allocation

Identify, assess and communicate strategic priorities, core capabilities and deal strategy.

11. Capital agility

Implement procedures to quickly course-correct in the face of unexpected events.

10. Delivery & execution

Deliver quality investment with strong project management fundamentals.

9. Value performance

Track budgets, timelines, benefits, and value creation.

8. Portfolio optimization

Select initiatives with the biggest value considering strategy and resource constraints.

Identify optimal capital structure to articulate financial policy and determine capital budget.

2. Finance strategy

3. Budgeting authority

Establish budgeting authority at corporate and business unit levels.

4. Capital processes

Develop standard processes and governance in support of capital decisions.

5. Investment options

Collaborate to create and consider a broad slate of investment options (core projects, innovation, deals).

7. Resource balancing

Organize and balance on the-ground resources to execute on portfolio by demand planning.

6. Value measurement

Governance

Standardize valuation templates for both financial and strategic benefits.

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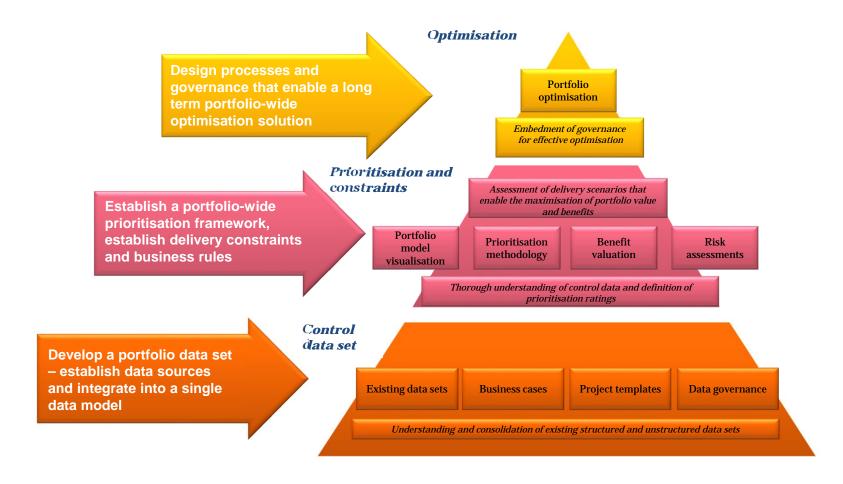
Portfolio Optimisation

To be successful, organisations must continually evolve to the changing world and delivery environment. Portfolio Optimisation aims to:

- Ensure money is spent on the right projects at the right time
- Provide a set of tools and processes to support management decisions
- Implement a benefit model against which **financial and non-financial benefits** are assessed against the strategic objectives and optimised **across the portfolio**
- Apply a mathematical algorithm to the portfolio model to **optimise the projects within the constraints** of the delivery environment, e.g. capital, cash flow, risk appetite, schedule etc.
- Maximise benefits and outcomes, aligned to strategic objectives



The building blocks of optimisation



Portfolio Optimisation - Process

Control data set

Prioritisation and constraints

Optimisation

Build the portfolio database

Map project types to strategic objectives

Calculate benefit values and prioritise across the portfolio

Run the optimisation algorithm

Report scenarios

Act and Repeat

Gather project and benefit data; initially for sample project population, moving to full portfolio data set in next phase.



For each area/division map project types to strategic pillars and agree project "value trees" to quantify project contribution to each benefit.



Use financial drivers and "monetised" nonfinancial benefits to prioritise projects across the portfolio.



Use genetic algorithms to quickly trend to optimised scenarios on large and complex portfolio data.



Use a mathematical modelling scenario functionality to scrutinise model outputs; use a reporting platform to present scenario outcomes and results (Tableau).

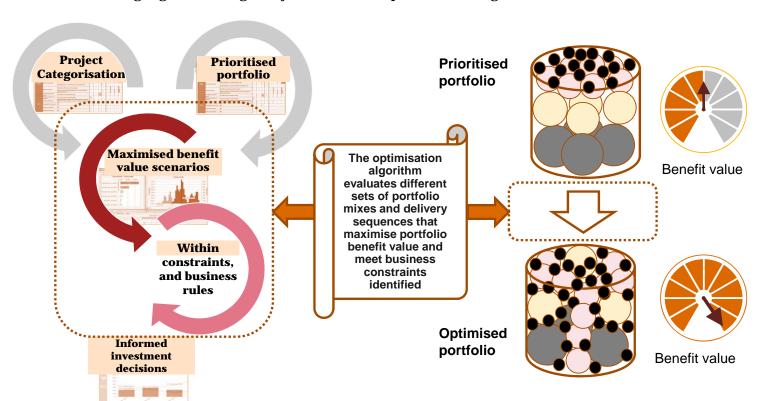




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How does the optimisation algorithm work?

The optimisation algorithm uses the benefit value calculations from the prioritisation, and runs iterations to identify portfolio mixes that meet the delivery constraints (e.g. funding envelop) and business rules (e.g. include all mandatory projects) and deliver greatest benefit to the business. We use a learning algorithm to greatly increase the speed of finding solutions.

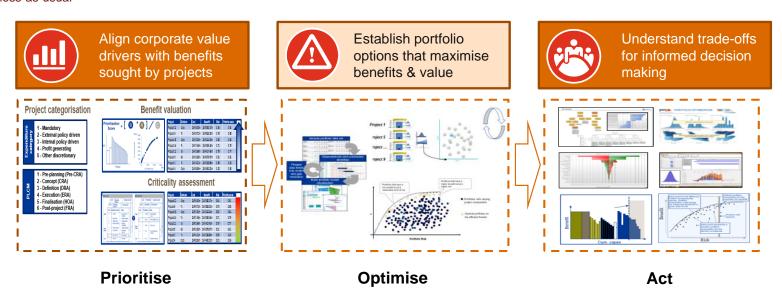


How to get "more sweets in the jar"

The benefits of optimisation...

An optimal portfolio strategy looks at what is best for the company, individual projects and / or business divisions. A portfolio modelling solution enables rapid generation of portfolio options showing the economics / benefits of different portfolio configurations, so that management can make informed decisions in executing the strategy of the business.

- Provides a consolidated view across the business of the capital portfolio
- Enables effective prioritisation of the capital allocation through a portfolio-wide framework, integrating business strategy and financial & resource planning
- Enables the optimisation of the portfolio by identifying delivery scenarios that maximise value and benefits to the business
- Supported by **the processes and governance** that will enable the embedment of the **prioritisation framework and optimisation** tool into the organisation and Business-as-usual



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